

Message Text

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PAGE 01 STATE 132637

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INFO OCT-01 ARA-16 ISO-00 EB-11 FAA-00 DOTE-00 CIAE-00

INR-10 NSAE-00 RSC-01 /039 R

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FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

UNCLAS STATE 132637

PASS TRADE CENTER

E.O. 11652: N/A

TAGS: BEXP, MX

SUBJECT: AIR TRAFFIC CONTROL TECHNICAL SEMINAR

REF: MEXICO A-254

1. PROPOSE FOLLOWING SCHEDULE:

MONDAY, SEP 23 -- EARLY AFTERNOON, ARRIVE MEXICO CITY.

LATE AFTERNOON, BRIEFING AT EMBASSY.

EVENING, FREE.

TUESDAY, SEP 24 -- MORNING, COURTESY CALLS AND SEMINAR
SESSION.

AFTERNOON, SITE VISIT TO MEXICO
CITY ATC FACILITIES.

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PAGE 02 STATE 132637

EVENING, DINNER HOSTED BY SEMINAR
TEAM FOR GOM ATC OFFICIALS.

WEDNESDAY, SEP 25 -- MORNING, SEMINAR SESSION.

AFTERNOON, PRIVATE BUSINESS APPTS.

EVENING, FREE.

THURSDAY, SEP 26 -- MORNING, INDIVIDUAL BUSINESS APPTS.

AFTERNOON, INDIVIDUAL BUSINESS APPTS.

LATE AFTERNOON, OFFICIAL SEMINAR
SCHEDULE ENDS. SEMINAR CHAIRMAN
DEPARTS. INDIVIDUAL INDUSTRY REPS
MAY STAY ON FOR FURTHER APPOINTMENTS.

2. YOU WILL NOTE BLOCKS OF TIME ALLOTTED TO INDIVIDUAL
BUSINESS APPOINTMENTS. IN THEME SUCH AS ATC, INDUSTRY
MEMBERS OF PANEL INVARIABLY WANT TO SEE THE SAME PEOPLE:
KEY DECISION MAKERS IN THE CIVIL AVIATION AUTHORITY.
THIS WILL REQUIRE CAREFUL COORDINATION AND INQUIRY ON PART
EMBASSY/TRADE CNETER AND ADVANCE OFFICER TO ENSURE
APPOINTMENTS SPREAD OUT AS MUCH AS POSSIBLE AMONG DGAC
PERSONNEL, YET BEING RESPONSIVE TO INDUSTRY REPS.

3. FAA ALSO INFORMS OF DIFFERING LINES OF AUTHORITY IN
MEXICAN ATC BETWEEN DGAC AND RAMSA. WOULD APPRECIATE
EMBASSY ASSESSMENT HOW THIS ISSUE SHOULD BE HANDLED.
ASSUME PERSONNEL FROM BOTH ORGANIZATIONS WOULD BE INVITED
ATTEND SEMINAR, AS WELL AS PERSONNEL FROM MINISTRY OF
COMMUNICATIONS AND TRANSPORT.

4. FEDERAL AVIATION ADMINISTRATION HAS NOMINATED ASSOCIATE
ADMINISTRATOR FOR AIR TRAFFIC AND AIRWAYS FACILITIES WILLIAM
FLENER TO SERVE AS SEMINAR CHAIRMAN. FLENER WELL KNOWN
AND RESPECTED IN INDUSTRY. BIO DATA WILL FOLLOW SHORTLY.

5. COMPANIES SO FAR LINED UP FOR SEMINAR ARE: COLLINS
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PAGE 03 STATE 132637

RADIO, TEXAS INSTRUMENTS, SPERRY UNIVAC, AND WESTINGHOUSE.
AS OTHERS ARE FIRMED UP, WILL SO INFORM YOU. COMPANY
LITERATURE WILL ALSO BE FORWARDED AS SOON AS AVAILABLE.
FOR VOR AND DME, WE ARE APPROACHING WILCOX ONLY, BEARING IN
MIND CAVEAT IN REPAIR. IF WILCOX CHOOSES NOT TO PARTICIPATE,
WE WILL NOT APPROACH OTHER FIRMS IN THIS AREA. WE BELIEVE,
HOWEVER, THAT THIS AREA SHOULD BE COVERED AND WILCOX
MAY AGREE THAT THEIR POSITION MAY BE ENHANCED BY PARTI-

CIPATION IN U.S. GOVERNMENT-SPONSORED EVENT SUCH AS THIS.

6. ADVANCE OFFICER WILL BEGIN WORK IN MEXICO CITY ON OR ABOUT AUGUST 12, IF EMBASSY AND TRADE CENTER CONCUR. WILL SPEND THREE WORKING DAYS ON SITE. NAME AND EXACT ITINERARY WILL FOLLOW. KIDDINGER

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